UNIVERSAL SERVICE FUND FEE/PREPAID TELECOM PLANS Prepared by Charles Storrow, Leonine Public Affairs, LLP, on behalf of AT&T

Assumptions:

- Per JFO document dated 01/30/2018 total annual amount paid into the Universal Service Fund, on average over 4 years, is \$6,291,000.
- 65% of that amount is attributable to wireless telecom providers and 35% is attributable to wireline telecom providers.
- Of the amount paid into the USF attributable to wireless telecom providers, approximately 20% is attributable to prepaid telecom plans (voice and/data).
- Approximately 50% of sales of prepaid telecom plans are direct sales by the wireless telecom providers and the other 50% are by third party retailers.

Calculations:

• Current 2% fee rate:

- Amount paid into USF attributable by wireless telecom providers: **\$4,089,150** (\$6,291,000 X 0.65)
- Amount attributable to prepaid telecom plans: **\$817,830** (4,089,150 X 0.20)

• Proposed 2.5% fee rate:

- Per JFO estimate the 0.005 rate increase will generate an additional \$1,550,000, thus increasing the annual amount paid into the USF to \$7,841,000.
- Amount paid into USF attributable by wireless telecom providers: \$5,096,650 (\$7,841,000 X 0.65)
- o Amount attributable to prepaid telecom plans: **\$1,019,330** (5,096,650 X 0.20)